



Resources for Nonprofit Best Practices

Board Member Development

The Board Building Cycle: Nine Steps to Finding, Recruiting, and Engaging Nonprofit Board Members by Hughes, Lakey, and Bobowick. Published by the National Center for Nonprofit Boards, Washington, DC, 2004, book, 51pp.

Developing the Nonprofit Board: Strategies for Orienting, Educating, and Motivating Board members, by Maureen K. Robinson. Published by BoardSource, Washington, DC, 1994, booklet, 24 pp.

The Board Chair Handbook, William M. Dietel; Linda R. Dietel. Washington DC : National Center for Nonprofit Boards, 2001.

Getting Stated With Policy Governance: Bringing Purpose, Integrity, and Efficiency to Your Board, Caroline Oliver. Jossey-Bass: Indianapolis, 2008.

Transformational boards : a practical guide to engaging your board and embracing change, Byron L. Tweeten, Jossey-Bass: San Francisco, California, 2002.

Youth on board : why and how to involve young people in organizational decision-making, Youth On Board ; National Center for Nonprofit Boards. Youth on Board ; Washington, DC : National Center for Nonprofit Boards, c2000.

Board Member Diversity

Board Member Special Edition: Diversity: Who Should Sit at Your Table? By various authors. Published by BoardSource, Washington, DC, October/November 2003, magazine, 20 pp.

The Nonprofit Governance Index by BoardSource and Stanford University Graduate School of Business. Published by BoardSource, Washington, DC, 2000, booklet, 46 pp.

Web Resources

www.boardcafe.org

www.boardsource.org

www.compasspoint.org

Blue Avocado, www.blueavocado.org

Board Net USA, www.boardnetusa.org

Fund Development Resources

Recommended Books:

Fundraising for Social Change, Kim Klein, The Chardon Press Series, Jossey-Bass, San Francisco, CA 2001.

Fundraising When Money is Tight: A Strategic and Practical Guide to Surviving Tough Times and Thriving in the Future, Mal Warwick. Jossey-Bass: San Francisco, CA, 2009.

Nonprofit Support Center

1

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How to Write Successful Fundraising Letters, Mal Warwick. Jossey-Bass: San Francisco, 2008.

Missionizing Your Special Events: How to Build a System of Events That Engages Donors Who Will Stay With You For Life, Terry Axelrod, Benevon Publications, Seattle, 2008.

Prospect Research: A Primer for Growing Nonprofits, Cecilia Hogan, Jones and Bartlett, Sudbury, Massachusetts, 2004

Raise More Money: The Best Of the Grassroots Fundraising Journal, Kim Klein, The Chardon Press Series Jossey-Bass, San Francisco, CA, 2004.

Revolution In the Mailbox: Your Guide To Successful Direct Mail Fundraising, Mal Warwick, Jossey-Bass, San Francisco, CA, 2004.

Reference Materials:

The Foundation Directory Online: <http://fconline.fdncenter.org>

Foundation Center is an online resource for prospective funding research. Search more than 300,000 funder profiles. Through membership with NSC you have access to a Premium Subscription valued at \$2000/year.

Noza Search: <https://www.nozasearch.com/>

Noza is a searchable database of 40 million giving records. Through membership with NSC you have access to Noza valued at \$800/year.

National Directory of Corporate Giving, The Foundation Center, David L. Clark, editor, New York, NY, 2004. This third edition of the National Directory of Corporate Giving offers authoritative information on over 2,300 corporate philanthropic programs.

Useful Websites:

Chronicle of Philanthropy <http://philanthropy.com/>

Council on Foundations <http://www.cof.org>

Foundation Center www.foundationcenter.org

Giving USA <http://www.givingusa.org/>

Grassroots Fundraising Journal http://www.grassrootsfundraising.org/howto/v23_n1_art03.pdf

Grassroots Institute for Fundraising Training www.grassrootsfundraising.org

International Fundraising Congress <http://www.resource-alliance.org/ifc/>

Nonprofit Times <http://www.nptimes.com/>

Planned Giving Roundtable of Southern California <http://www.pgrtsc.org/>

Planned Giving Today <http://pgt.liebertpub.com/>

Association of Fundraising Professionals <http://www.afpnet.org>

Resources for Grantwriters

Books

Grant Winner's Toolkit : Project Management and Evaluation / James Aaron Quick, Cheryl Carter New. New York : Wiley, c2000.

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2

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Grassroots grants : An Activist's Guide to Grantseeking / Andy Robinson. San Francisco, CA : Jossey-Bass, c2004.

How to write a grant proposal / Cheryl Carter New, James Aaron Quick. Hoboken, NJ : John Wiley & Sons, c2003.

Perfect Phrases for Writing Grant Proposals : Hundreds of Ready-to-Use Phrases to Present Your Organization, Explain Your Cause, and Get the Funding You Need / Dr. Beverly Browning. New York : McGraw Hill, c2008.

Right Before You Write : The Groundbreaking Planning Process Used to Win more Than \$385 Million in Competitive Grant Awards / Johnathan O'Brien. Santa Barbara, CA : Sandy Point Ink LLC, c2008.

Selling Social Change (Without Selling Out) : Earned Income Strategies for Nonprofits / Andy

Robinson, with contributions from Jennifer Lehman and Terry Miller. San Francisco, Calif. : Jossey-Bass, c2002.

Storytelling for Grantseekers: the Guide to Creative Nonprofit Fundraising / Cheryl A. Clarke. San Francisco : Jossey-Bass, c2001.

Online Resources

American Grant Writers' Association, www.agwa.us

Grant Station, www.grantstation.org

Grant Writer USA, www.grantwriterusa.com

Grant Writing USA, www.grantwritingusa.com

Noza Search, www.nozasearch.org

Resources for Professional Development and Leadership

Books

The Courage to Lead : an Essential Guide for Volunteer Leaders, Board Trustees, and Public Servants, Robert A. Floyd. Austin, TX : F&F Publishing, 1st World Library, c2003.

Forces for Good : The Six Practices of High-Impact Nonprofits, Leslie Crutchfield and Heather Grant. San Francisco: Jossey-Bass, 2008.

The Most Effective Organization in the U.S.: Leadership Secrets of the Salvation Army, Robert A. Watson and Ben Brown. New York : Crown Business, 2001.

Nonprofit Stewardship : A Better Way To Lead Your Mission-based Organization, Peter Brinckerhoff. Amherst H. Wilder Foundation, 2004

Notes From a Nonprofitable Life, Martin C. Lehfeltd. WordPlay: Asheville, NC: WordPlay, 2008.

The World We Want: New Dimensions in Philanthropy and Social Change, Peter Karoff. Lanham, MD: AltaMira Press, 2007.

Persuasive Business Proposals, Tom Sant. New York: Amazon, 2002 (2nd edition).

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3

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